

Articulation Agreement

Clinton Community College
Business Administration (A.S.)

SUNY Plattsburgh
Management (B.S.)

Fall, 2014

THE AGREEMENT

This articulation agreement is intended to facilitate the transfer of graduates from Clinton Community College's Associate in Science (A.S.), Business Administration program to SUNY Plattsburgh's Bachelor of Science (B.S.), Management program.

OBJECTIVES

1. To attract qualified students to Clinton Community and SUNY Plattsburgh.
2. To facilitate upward educational career mobility in management.
3. To promote the efficient transfer of qualified students from Clinton Community College to SUNY Plattsburgh.
4. To disseminate program specific information to students who wish to obtain a baccalaureate degree in management.
5. To provide students with advisement in academic and career planning throughout their program of study.
6. To reduce the completion of unnecessary courses.
7. To facilitate communication and academic coordination between faculty, students and administrators at each institution.

TERMS AND CONDITIONS

1. A graduate of Clinton Community College's Associate in Science (A.S.), Business Administration program will be accepted into SUNY Plattsburgh's Bachelor of Science (B.S.), Management program, upon meeting the following conditions:
 - a. Apply for admission to SUNY Plattsburgh.
 - b. Achieve a minimum over-all cumulative grade point average of 2.3.
2. SUNY Plattsburgh will accept up to 67 Clinton Community College transfer credits.
3. A Bachelor of Science with the major in Management will be awarded upon meeting the following:
 - a. Satisfactory completion of a minimum of 120 credit hours.
 - b. A minimum grade point average of 2.0.
 - c. A minimum grade of "C" in Written Expression (Clinton's ENG101).
 - d. A minimum overall GPA of 2.0 in all School of Business and Economics (ACC, BUS, ECO, FIN, MGM, MIS, MKE, SCM) courses.
 - e. A minimum of 42 credit of upper-division, 300-400 level courses, with 21 of the upper-division credits being completed in residence at Plattsburgh.

- f. The departmental residency requirement is a minimum of 30 major (ACC, BUS, ECO, FIN, MGM, MIS, MKE, SCM) credits completed at Plattsburgh.
 - g. The residency requirement is 36 credit hours completed at Plattsburgh.
 - h. Completion of 60 credits in liberal arts.
 - i. Completion of general education.
 - j. Completion of all major requirements.
 - k. Students must complete 30 of their last 36 credits in residence.
4. Clinton Community College and SUNY Plattsburgh will disseminate information about this articulation agreement.
 5. Changes in this agreement can be made at any time by mutual consent.
 6. This agreement will remain in effect for three years. The agreement can be terminated by either party prior to this date. Termination would require a minimum of six months notification.

Clinton Community College
Business Administration – Associate in Science (A.S.)

<u>Catalog#</u>	<u>Course Title</u>	<u>Credit Hours</u>
ACC120	Financial Accounting	4
ACC125	Managerial Accounting	4
BUS101	Business Organization and Management	3
BUS210	Principles of Marketing	3
BUS250	Principles of Management	3
BUS260	Business Law I	3
BUS261	Business Law II	3
CSC102	Introduction to Microcomputer Applications	3
ECO101	Principles of Microeconomics	3
ECO102	Principles of Macroeconomics	3
ENG101	English Composition	3
ENG102	Literature and Composition	3
MAT161	Elementary Statistics	3
MAT215	Calculus for Business	4
	Business Elective (Any ACC, BUS, CSC course)	3
	Humanities Elective	3
	Science with Laboratory	4
	Social Science Elective	3
	Electives	<u>3</u>
TOTAL CREDITS REQUIRED		61

Plattsburgh Recommendation

SUNY Plattsburgh recommends students use their humanities, science, social science and free electives to meet SUNY General Education requirements.

Course Equivalencies:

Clinton Community College

ACC120	Financial Accounting
ACC125	Managerial Accounting
BUS101	Business Org & Mgt
BUS210	Principles of Marketing
BUS250	Principles of Management
BUS260	Business Law I
BUS261	Business Law II
COM101	Public Speaking
CSC102	Intro Microcomputer Appl
ECO101	Prin of Microeconomics
ECO102	Prin of Macroeconomics
ENG101	English Composition
ENG102	Literature & Composition
MAT161	Elementary Statistics
MAT215	Calculus for Business
MAT224	Calculus & Analytic Geom I

SUNY Plattsburgh

ACC201	Intro Financial Accounting
ACC202	Intro Managerial Accounting
BUS1XX	Business Elective
MKE290	Principles of Marketing
MGM280	Principles of Management
ACC351	Legal Environment of Business
ACC352	Business Law for Acctg Majors
CMM101	Intro to Public Speaking
MIS275	Business Appl & Info Systems
ECO110	Intro to Microeconomics
ECO111	Intro to Macroeconomics
ENG101	College Writing II
ENG195	Intro Literary Study
MAT161	Introductory Statistics
MAT221	Calculus: Life Mgt Soc Sci I
MAT224	Calculus I

Courses to be completed at SUNY Plattsburgh:

General Education

Students enrolling at SUNY Plattsburgh with 7 of the 10 SUNY General Education areas completed and have at least 30 SUNY General Education credits, will have satisfied the SUNY General Education portion of their Plattsburgh degree requirements. The only remaining General Education course needed will be the Plattsburgh requirement of Global Issues.

	<u>Credit Hours</u>
Global Issues	3

Major Requirements

<u>Catalog#</u>	<u>Course Title</u>	<u>Credit Hours</u>
BUS388	Seminar in Professionalism	3
ECO362	Business Statistics II	3
FIN355	Principles of Finance	3
MGM310	Human Resource Management	3
MGM311	Organizational Behavior	3
MGM350	Introduction to Mathematical Modeling in Business	3
MGM445	Principles of Operations Management	3

MGM490 Strategic Management	3
BUS489 Business Exit Exam	0
Select one course (each is 3 cr.):	3
MGM315 International Business Management*	
MGM316 Multinational Management*	
Select three courses (each is 3 cr.):	<u>9</u>
BUS333 Canadian and U.S. Business: A Comparative View	
MGM313 Ethics in Business Management	
MGM314 Labor Relations	
MGM315 International Business Management*	
MGM316 Multinational Management*	
MGM318 Health Care Management	
MGM415 Organizational Theory	
MGM434 Gender/Management: Issues and Strategies	
MGM444 Selected Topics in Management	
MGM498 Management Internship	
MIS440 Management Info Systems	
MKE334 Entrepreneurship and Intrapreneurship	

*May not be used to satisfy both the international and elective category.

Major Requirements Total	36
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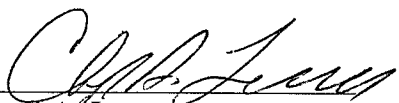
CREDITS REMAINING AT PLATTSBURGH

Major Requirements	36
Plattsburgh General Education	3
Electives (19 of the 20 must be liberal arts)	<u>20</u>
TOTAL	59

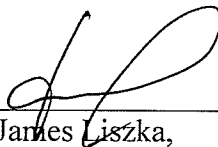
Approved By:

Clinton Community College

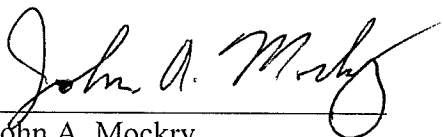
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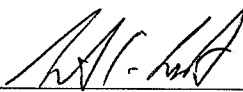
Cheryl A. Lesser,
Vice President for Academic
Affairs



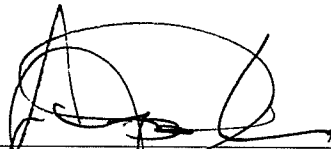
James Liszka,
Provost and Vice President for
Academic Affairs



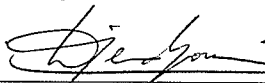
John A. Mockry,
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Raymond Gurdosh,
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and Economics



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